## Experiences Teaching Simulation in a Business Analytics Academic Program

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#### The university

- The University of Michigan Ann Arbor is a large university (enrollment about 44,000) and partially state-supported
- The University of Michigan Dearborn is the larger of two branch campuses (the other is University of Michigan – Flint), with enrollment now over 9,000
- Historically, the University of Michigan Dearborn has been a "commuter school"
- Academic standards have benefited immensely with an influx of international students
- Housing has been built largely with international students in mind

#### Context

- Course taught within the College of Business
- Specifically, within the Business Analytics program for a Master of Science degree
- *Financial Engineer* recently rated this program #28 in the U.S
- 10 courses (3 credits each) required; six of these are core courses
- Students usually spend 2 academic years in the program
- 3 semesters (fall, winter, summer) per year
- Approximately, courses with 500-numbers are first-year; 600numbers, second year

#### The core courses

- DS 520 Applied Statistical Modeling
- DS 570 Management Science
- DS 630 Applied Forecasting
- DS 631 Decision Analysis
- DS 632 System Simulation
- DS 633 Data Mining for Business Applications
- Of these, I have taught DS 520, DS 570, DS 631, and DS 632
- DS 520 or equivalent is prerequisite for DS 632

### The prerequisite background

#### • DS 520 covers:

- Basic data types (nominal, ordinal, interval, ratio)
- Graphical data presentation
- Numerical data summary (mean, median, standard deviation....)
- Basic probability (union, intersection, complement, Bayes's Theorem....)
- Several discrete distributions (Bernoulli, binomial, Poisson, hypergeometric)
- Several continuous distributions (normal, exponential, uniform)
- Construction of confidence intervals
- Hypothesis testing (one and two populations)
- Simple linear regression, with *perhaps* a glimpse into further regression methods

#### The students

- In a typical DS 632 class, half (or a few more) of the students are international (versus local)
- Our Dean Balakrishnan, originally from India, has established a strong partnership with VIT University, India
- This university sends us about 50 students a year
- These students are typically very intelligent, highly motivated, and hard-working
- They are also very brave in overcoming and adapting to culture shocks (plural! – next slides)

#### Culture Shock example – this tree is not dead



# Culture Shock example – many locals will eagerly eat this



#### Culture Shock example – winter weather



### Adaptation – "You'll need these."





#### Earning opportunities

- Many of these international students work on the campus as:
  - Graders
  - Tutors
  - Clerical assistants
- Visa restrictions typically preclude their working off-campus (e.g., as a server in a restaurant or a clerk in a store)

#### Typical DS 632 student background

- Includes:
  - Firm grasp of statistics as taught in DS 520
  - Strong knowledge of Microsoft Excel®
  - Eagerness and capability to learn complex software
  - Understanding of fundamental business and financial concepts
- Usually *excludes*:
  - Knowledge of ANOVA and DOE
  - Knowledge of logistic regression
  - Ability to write computer programs
  - Background in queueing theory

#### The DS 632 course "System Simulation"

- Taught twice a year: winter semester January-April (14 weeks) and summer second ½ semester July-August (7 weeks, twice as many class hours per week)
- Uses required textbook W. David Kelton, Jeffrey Smith, and David Sturrock. 2017. Simio and Simulation: Modeling, Analysis, Applications, 4<sup>th</sup> edition. Learning Solutions.
- Optional workbook Joines, Jeffrey A. and Stephen D. Roberts. 2015.
  Simulation Modeling with Simio: A Workbook, 4<sup>th</sup> edition. Simio<sup>®</sup> LLC.
- Tour of syllabus.

#### Three ways the course is *un*realistic

- I state these three ways the very first class session:
- 1. The models built in this course will be small
- 2. The data for homework exercises will be given to you
- 3. After building one model for one topic, you will set it aside and build a new one for another topic

#### Software used

- @RISK<sup>®</sup>, for the introduction of static simulation
- Simio<sup>®</sup>, for dynamic discrete-event process simulation (the major part of the course)
- Stat::Fit<sup>®</sup>, for distribution fitting

#### Simio®

- *SIM*ulation using *Intelligent O*bjects
- Constructs include Source, Sink, Server, Worker, Vehicle, Combiner, Separator
- Very helpful verification aids (traces, snapshots, stepwise execution)
- Excellent interface design of the software encourages complete verification and validation before undertaking experimentation
- Commendably easy exploration and comparison of many system alternatives
- Aggressive, helpful support (responses usually within 12 hours)

Advantages of Simio<sup>®</sup>

- Easy to get started on
- High power
- Good internal help
- Many small examples ("SimBits") for student self-study
- Updates several times a year
- Vitally important: "code" by point-click-drag (next slide)
- But: Required textbook could easily and profitably triple in size and coverage

#### Example of Simio<sup>®</sup> "Code"



#### Animation

- Yes, Simio<sup>®</sup>, like its competitors, has the ability to produce lovely animations (both 2D and 3D) readily
- I vigorously downplay the importance of a lovely animation, which pales in relation to the importance of a verified, validated model

#### Sequence of Course Assignments

- A formula-based queuing problem, based on Kendall's notation
- A static financial simulation, using @RISK<sup>®</sup>
- Several basic Simio<sup>®</sup> modeling assignments (class examples in Simio<sup>®</sup> include an ice-cream counter, a basic assembly line, use of vehicles in a small assembly line, and use of workers in an urgent-care clinic)
- A term project (deliverables are a Simio<sup>®</sup> model, a written report on project scope, approach to work, and analysis of results), and an oral report to the class (using MS PowerPoint<sup>®</sup>)
- All these assignments are done in teams (3 to 5 students); the students select their teammates

#### Favorable comments are frequent

- I wish there was a follow up course where you could really dive into the software. Poisson process – perhaps the basic math behind it. It's been skipped altogether or lightly covered in every stats class I've ever taken (I think I've taken 4 at this point).
- Queue Theory, I've never given it much thought, but it's an incredibly interesting topic.
- This course is very useful. The Simio<sup>®</sup> application will be very useful when we start working in Corporate world.
- I LOVED this class. I wish I could take another course in Simulation and learn even more about it.

#### Conference papers spawned by this course

- Gruber, Jared W., Renée Smiddy, Jeffrey M. Watson, and Edward J. Williams. (2015). Simulation Helps Local Grocery Store Compete Effectively Against Large Chains. In *Fifth International Conference on Industrial Engineering and Operations Management* (ISBN 978-0-9855497-2-5, pages 2421-2424).
- Sivaramakrishnan, Sapthagirishwaran Thennal, Shanmugasundaram Chandrase karan, Jennifer Dhanapal, Paul Ajaydivyan Jeya Sekar, and Edward J. Williams. 2016. Simulation Improves Operations at a Specialized Takeout Restaurant. In *Proceedings of the 30<sup>th</sup> European Conference on Modelling and Simulation*, eds. Thorsten Claus, Frank Herrmann, Michael Manitz, and Oliver Rose, 59-65.
- These papers were expanded from student term project reports

#### Questions and Discussion

